Triodos @ Investment Management

DENTSPLY INTERNATIONAL INC.

Meeting Date:	Wed, 21 May 2014 9:30am	Type:	AGM	Issue date:	Fri, 16 May 2014
Meeting Location:	221 West Philadelphia Street, in York, Pennsy				
Current Indices:	S&P500				
Sector:	Dental equipment and supplies				

	PROPOSALS	ADVICE
1a	Elect Michael C. Alfano Non-Executive Director. Independent by Company, but not considered independent as he has been on the Board for more than nine years. There is insufficient independent representation on the Board.	Oppose
1b	Elect Eric K. Brandt Non-Executive Director. Independent by Company, but not considered independent as he has been on the Board for more than nine years. There is insufficient independent representation on the Board.	Oppose
1c	Elect William F. Hecht Non-Executive Director. Independent by Company, but not considered independent as he has been on the Board for more than nine years. There is insufficient independent representation on the Board.	Oppose
1d	Elect Francis J. Lunger Independent Non-Executive Director.	For
2	Appoint the auditors PricewaterhouseCoopers LLP proposed. The total unacceptable non-audit fees were approximately 87% of audit and audit related fees during the year under review. Non-audit fees over a three-year period were approximately 61.4% of audit and audit related fees. There are concerns that this level of non-audit fees creates a potential for a conflict of interest on the part of the independent auditor. Triodos does not support this resolution.	Oppose
3	Advisory vote on executive compensation. The company has submitted a proposal for shareholder ratification of its executive compensation policy and practices. The voting outcome for this resolution reflects the balance of our opinion on the adequacy of disclosure, the balance of performance and reward and the terms of executive employment. The compensation rating is: BDC (for 2013 the rating was BDB)	Oppose
	Disclosure rating: B - The performance targets for the annual bonus calculation are only partially disclosed.	
	Balance rating: D - The vesting schedule of stock-options is not considered to be appropriate. Half of the long-term incentive award is performance based, but the performance is assessed over one year only.	
	Contracts rating: C - All unvested equity awards vest automatically upon a change in control. There is no clawback policy.	
	Based upon concerns over the short vesting period and the use of stock options with no performance conditions, as well as the short performance period, Triodos does not support this resolution. * = Special resolution	

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