Triodos @Investment Management

ING GROEP NV

Meeting Date:	Mon, 12 May 2014 14:00pm	Type:	AGM	Issue date:	Fri, 02 May 2014
Meeting Location:	Muziekgebouw aan't IJ, Piet HEinkade 1, 1019 BR Amsterdam, The Netherlands				
Current Indices:	FTSE EuroFirst				
Sector:	Other Diversified Financial Services				

	PROPOSALS	ADVICE
1	Open Meeting and Announcements Non-voting agenda item.	Non-Voting
2a	Receive Report of Management Board Non-voting agenda item.	Non-Voting
2b	Receive Report of Supervisory Board Non-voting agenda item.	Non-Voting
2c	Discuss Remuneration Report Non-voting agenda item.	Non-Voting
2d	Approve Amendments to Remuneration Policy for Management Board Members Pursuant changes in the Dutch legislation regarding pensions, the Company submits changes to the Remuneration Policy in order for members of the Executive Board appointed after 1 January 2015. It is proposed that they be given the possibility to choose between the Collective Defined Contribution pension scheme based on a fixed premium methodology or to receive a pension allowance. Current members of the Executive Board will be able to starting 1 July 2014. The Board states that neither of these choices will reflect in extra costs for the Company. However, no information has been disclosed regarding specific features for the proposed pension allowance, which prevents the formation of an informed opinion on this matter. Triodos abstains on this resolution.	Abstain
2e	Adopt Financial Statements Disclosure is acceptable and the report was made available sufficiently before the meeting. No serious concerns have been identified.	For
3	Receive Explanation on Company's Reserves and Dividend Policy Non-voting agenda item.	Non-Voting
4a	Discussion on Company's Corporate Governance Structure Non-voting agenda item.	Non-Voting

With Cash Distribution to Shareholders The Board seeks authority to decrease the share capital of the Company by EUR 13 billion by means of a decrease of the shares nominal value, in direction contrary to what proposed under resolution 4b: the par value would decrease from EUR 3.55 to EUR 0.24 and all shares would have equal voting rights. Articles 5 and 33 of the Bylaws would be amended accordingly. The present resolution is subject to the approval of resolution 4b. The Company is proposing amendments to	Oppose
 shares, both of par value EUR 0.24 (Article 5) and each share casts one vote (Article 33). With the present resolution, it is proposed to amend Article 33, so that the voting rights depend on the number of times the amount of EUR 0.01 is part of the nominal value of the shares concerned. This would not be of concern if it were the only proposal. However, the proposed Article 5 changes as follows: ordinary shares increase their par value from EUR 0.24 to EUR 3.55 (therefore passing by casting 24 votes to 355 votes) but the par value of preference shares remain to EUR 0.24. Therefore, while the voting rights of holders of ordinary shares will pass from 1 to 355 voting rights per share, holders of preference shares will pass from 1 to 24 voting rights. No preference share has been issued at this time, although the Bylaws provide for a maximum amount of 4.5 billion. Although different access to dividend and voting rights between ordinary and preference shares are in accordance with practice in Europe (in exchange for higher dividend to preference shares), shareholders should not support resolutions that move towards a de-consolidation of the share capital (i.e. establishing different voting rights or different class of shares). Triodos opposes this resolution. 4c Decrease Share Capital by EUR 13 Billion by Reduction in Nominal Value per Share and With Cash Distribution to Shareholders The Board seeks authority to decrease from EUR 3.55 to EUR 0.24 and all shares would have equal voting rights. Articles 5 and 33 of the Bylaws would be amended accordingly. The present resolution is subject to the approval of resolution 4b. The Company is proposing amendments to 	Oppose
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the Bylaws that, either way, reinforce a two-class capital structure or are seen as unfair from the point of view of ordinary shareholders (who in this case will have same voting rights as preference shareholders, but less dividend). Rather, it would be considered in shareholders' best interests to introduce an actual consolidation of the share capital, for instance with the cancellation of preference shares and adopting a one-class share structure. Triodos opposes this resolution.	
4d Amend Articles Re: Representation of the Board The Company proposed to amend Article 23 of the Bylaws so that two Executive Board members would be entitled to represent the Company (previously, only one). No concerns have been identified. Acceptable proposal.	For
	Non-Voting
	For
	For
	For
 8a Grant Board Authority to Issue Shares Up To 10 Percent of Issued Capital Without Preemptive Rights The Board of Management seeks authorisation for a period until 12 November 2015 to issue shares up to a maximum of 10% without per-emptive rights. Acceptable proposal. 	For

8b	Grant Board Authority to Issue Shares Up To 10 Percent of Issued Capital in Case of Takeover/Merger and Without Preemptive Rights The Board of Management seeks authorisation until 12 November 2015 to issue shares up to a maximum of 10% (in addition to the authorisation sought under resolution 8b) in the event of a merger or an acquisition. Acceptable proposal.	For
9a	Authorize Repurchase of Up to 10 Percent of Issued Share Capital Proposal to authorise the Executive Board to repurchase Company's shares. The authorisation is limited to a number of ordinary shares with a nominal value amounting to 10% of the issued capital over a period of 18 months. Acceptable proposal.	For
9b	Authorize Repurchase of Up to 10 Percent of Issued Share Capital in Connection with a Major Capital Restructuring Proposal to authorise the Executive Board to repurchase Company's shares in connection with a major capital restructuring. The proposed authorisation has not been requested in connection to a specific corporate action. The authorisation is limited to a number of ordinary shares with a nominal value amounting to 10% of the issued capital over a period of 18 months. Jointly with the authority sought under resolution 9b, the maximum amount of repurchased shares exceeds guidelines. Triodos opposes this resolution.	Oppose
10		Non-Voting

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Researcher: Francesco Navarrini Email: pircresearch@pirc.co.uk

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Pensions & Investment Research Consultants Limited 6th Floor 9 Prescot Street London E1 8AZ

> Tel: 020 7247 2323 Fax: 020 7247 2457 http://www.pirc.co.uk

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Version 2