# Triodos & Investment Management

## BT GROUP PLC

MEETING DATE	Thu, 30 Apr 2015 10:00 am	TYPE	EGM	ISSUE DATE	Mon, 20 Apr 2015
MEETING LOCATION	Old Billingsgate, 1 Old Billingsgate Walk, Lo	ndon, EC	3R 6D	X	
CURRENT INDICES	FTSE 100, FTSE EuroFirst				
SECTOR	Fixed Line Telecommunications				

## **COMPANY OVERVIEW**

BT Group plc is a London-based international telecommunications company incorporated in England and Wales on 30 March 2001 as Newgate Telecommunications Limited. The company changed its name to BT Group plc on 11 September 2001 and following the demerger of O2 in November 2001, the continuing activities of BT were transferred to BT Group plc. British Telecommunications plc, a wholly owned subsidiary of BT Group plc, encompasses virtually all the businesses and assets of the BT group. The successor to the statutory corporation British Telecommunications, it was incorporated in England and Wales as a public limited company, wholly owned by the UK Government, as a result of the Telecommunications Act 1984. Between November 1984 and July 1993, the UK Government sold all of its shareholding in British Telecommunications plc in three public offerings.

PROPOSALS ADVICE

#### 1 Approve the Acquisition

For

On 5 February 2015 BT Group plc announced the proposed acquisition of the entire issued share capital of EE Limited from Deutsche Telekom and Orange for a total purchase price equivalent to £12.5 billion on a cash and debt free basis.

The consideration for EE will be payable as a combination of cash and new Ordinary Shares issued to both Deutsche Telekom and Orange. BT intends to finance the cash consideration to be paid to Deutsche Telekom and Orange of approximately £3.6 billion through a combination of the net proceeds of the Equity Placing, which closed on 17 February 2015 and raised net proceeds of approximately £1 billion, and new debt financing. The Share Purchase Agreement contains a cap and collar protection mechanism which provides for an adjustment to the cash element of the consideration where there is a movement in the price of an Ordinary Share, as detailed in the supporting information.

At Completion, Deutsche Telekom will hold a 12 per cent. stake in BT and Orange will hold a 4 per cent. stake. Deutsche Telekom will be entitled to appoint one board member to the BT Board of Directors.

The proposed acquisition would enable BT to accelerate its existing mobility strategy whereby customers will benefit from services that combine the power of fibre broadband, wi-fi and 4G. BT would own the UK's most advanced 4G network, giving it greater control in terms of future investment and product innovation.

Such transactions are considered on the basis of whether the transaction has been adequately explained and whether there is sufficient independent oversight of the recommended transaction. The circular contains full details of the transaction and there is a sufficient balance of independence on the board. This provide assurance that the decision was taken with appropriate independence and objectivity. Triodos supports this resolution.

#### 2 Approval to enter into two contingent purchase contracts

For

The Buy-Back Resolution approves the buy-back of Ordinary Shares by BT from Deutsche Telekom and/or Orange in the event that BT exercises its right of first offer in respect of the sale of such shares. The resolution is conditional upon Resolution being passed.

The Company be generally andunconditionally authorised to enter into two contingent purchase contracts between (1) the Company, Deutsche Telekom AG and Deutsche Telekom and (2) the Company, Orange SA and Orange providing for the purchase by the Company of Ordinary Sharessubstantially on the terms of the CP Contracts, and to purchase Ordinary Shares in accordance with the CPContracts, subject to the following conditions:

- (a) the maximum price (exclusive of expenses) which may be paid by the Company for each Ordinary Share is the higher of an amount equal to the Closing Price of an Ordinary Share on (i) the date on which the Company makes an offer to buy-back the Ordinary Shares and (ii) the trading day before any such purchase; and
- (b) this authority shall expire 18 months post-Completion and in any event no later than 29 April 2020. In accordance with the vote recommendation on Resolution One, Triodos supports this resolution.

#### SUPPORTING INFORMATION FOR RESOLUTIONS

## **Proposal 1 - Approve the Acquisition**

BT expects significant synergies mainly through network and IT rationalisation, back-office consolidation and savings on procurement, marketing and sales costs. In addition, BT expects to generate revenue synergies through selling fixed-line services to those EE customers who do not currently take a service from BT, and by accelerating the sale of converged fixed-mobile services to BT's existing consumer and business customers.

The Share Purchase Agreement contains a cap and collar protection mechanism which provides for an adjustment to the cash element of the consideration where there is a movement in the price of an Ordinary Share, subject to:

- (a) a minimum share price per Ordinary Share of approximately 395.0 pence (being 4 per cent. below thereference price). A share price below this level would not result in further adjustment to the cashconsideration and therefore the value of the Acquisition would fall below £12.5 billion; and
- (b) a maximum share price per Ordinary Share of approximately 428.0 pence (being 4 per cent. above thereference price). A share price above this level would not result in further adjustment to the cashconsideration and therefore the value of the Acquisition would increase above £12.5 billion.

#### **COMPANY ENGAGEMENT**

A copy of the draft report was sent to the Company for comments on 14 April 2015. No comments or suggested changes were made.

## **BOARD AND COMMITTEE COMPOSITION**

DIRECTORS NAME	GENDER	PIRC	COMPANY	BOARD	AC	RC	NC	TENURE
Sir Michael Rake	M	Yes	Yes	Ch	-	-	Y*	7
Gavin Patterson	M	No	No	CEO	-	-	-	6
Tony Chanmugam	M	No	No	Exec	-	-	-	6
Nick Rose	M	Yes	Yes	SID	Y*	Υ	Υ	4
Tony Ball	M	Yes	Yes	NED	-	Y*	Υ	5
lain Conn	M	Yes	Yes	NED	Υ	-	Υ	<1
Warren East	M	Yes	Yes	NED	Υ	-	-	1
Phil Hodkinson	М	Yes	Yes	NED	-	-	Υ	9
Isabel Hudson	F	Yes	Yes	NED	-	-	-	<1
Karen Richardson	F	Yes	Yes	NED	Υ	Υ	-	3
Jasmine Whitbread	F	Yes	Yes	NED	Υ	-	-	4
Number of Meetings				-	-	-	-	
Number of NED only Meetings				-				

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## **BOARD OF DIRECTORS**

PIRC assesses a non-executive director's independence according to PIRC's shareholder guidelines. Comments represent PIRC's analysis based on information in the report and accounts. AC = Audit Committee, RC = Remuneration Committee, NC = Nomination Committee, C = Corporate Responsibility or Ethics Committee, \* = Committee Chairman.

SIR MICHAEL RAKE					CHAIRMAN
AGE	66	TENURE	7 Years	COMMITTEES	N*,C*
OTHER POSITION	Museum [Patron];	Transatlantic Bus	siness Council [Bo	oard Mem]; ex-F	lill [NED]; Science inancial Reporting m [Dir]; ex-easyJet
INDEPENDENT BY PIRC	Υ		INDEPENDENT BY	Y COMPANY	Υ
COMMENT	Independent upon	appointment.			
GAVIN PATTERSON					CHIEF EXECUTIVE
AGE	46	TENURE	6 Years	COMMITTEES	С
OTHER POSITION	British Airways [NI	ED]; ex-Procter & 0	Gamble; ex-Telewe	est (consumer div	ision) [MD]
INDEPENDENT BY PIRC	N		INDEPENDENT BY	Y COMPANY	N
SEVERANCE	12 months rolling				
COMMENT	Chief Executive si	nce September 20	13. He was previo	usly CEO, BT Re	tail.
TONY CHANMUGAM				EXE	CUTIVE DIRECTOR
AGE	60	TENURE	6 Years	COMMITTEES	С
OTHER POSITION	Ex-Barnet and Ch	ase Farm Hospital	Trust [NED]		
INDEPENDENT BY PIRC	N		INDEPENDENT BY	Y COMPANY	N
SEVERANCE	12 months rolling				
COMMENT	Group Finance Dir	rector.			

NICK ROSE			SENIOR INDEPEN	DENT DIRECTOR
AGE	56 <b>TENURE</b> 4	Years	COMMITTEES	A*,R,N
OTHER POSITION	BAE Systems plc [NED]; CCMP Capita Grand Prix Holdings [Ch]; ex-Diageo p ex-Scottish Power plc [NED]			
INDEPENDENT BY PIRC	Y	NDEPENDENT BY	COMPANY	Υ
COMMENT	Independent by company, independent	t by PIRC.		
TONY BALL			NON-EXECU	JTIVE DIRECTOF
AGE	58 <b>TENURE</b> 5	Years	COMMITTEES	R*,N
OTHER POSITION	ONO [Dir]; Portland PR [Ch of Adv cour [Dir]; ex-BSkyB [CE]; ex-Kabel Deutscl		quity Partners [Sn	r Adv]; PureGym
INDEPENDENT BY PIRC	Y	NDEPENDENT BY	COMPANY	Υ
COMMENT	Independent by company, independent	t by PIRC.		
IAIN CONN			NON-EXECU	JTIVE DIRECTOR
AGE			COMMITTEES	A,N
OTHER POSITION	BP [MD, CE]; Energy and Climate Cha [Ch of Adv Board]; Imperial College Co			Business Schoo
INDEPENDENT BY PIRC	Y	NDEPENDENT BY	COMPANY	Υ
COMMENT	Independent by company, independent	t by PIRC.		
WARREN EAST			NON-EXECU	JTIVE DIRECTOR
AGE	52 <b>TENURE</b> 1	Year	COMMITTEES	Α
OTHER POSITION	De La Rue [SID]; Dyson [NED]; Micro Holdings [CE]	on Technology [N	IED]; Rolls-Royce	[NED]; ex-ARM
INDEPENDENT BY PIRC	Y	NDEPENDENT BY	COMPANY	Υ
COMMENT	Independent by company, independent	t by PIRC.		
PHIL HODKINSON			NON-EXECU	JTIVE DIRECTOR
AGE	56 <b>TENURE</b> 9	Years	COMMITTEES	N,C
OTHER POSITION	Action Medical Research [Trust]; BBC [NED]; Christian Aid [Adv to Finance of Panel [Ch]; Travelex [NED]; ex-HBOS Clerical Medical [Ch]; ex-Resolution [S	ommittee]; Comm [FD]; ex-HMRC	unity Mark Indepe [NED]; ex-Insight	ndent Approvals Investment and
INDEPENDENT BY PIRC	Y	NDEPENDENT BY	COMPANY	Υ
COMMENT	Independent by the company, independ	dent by PIRC.		
ISABEL HUDSON			NON-EXECU	JTIVE DIRECTOR
AGE	n/d <b>TENURE</b> <	1 Years	COMMITTEES	None
OTHER POSITION	Phoenix Group [NED]; The Pensior ex-Prudential Assurance Company [Ex		ED]; ex-MGM Ad	vantage [NED]
INDEPENDENT BY PIRC	Y	NDEPENDENT BY	COMPANY	Υ
KAREN RICHARDSON			NON-EXECU	JTIVE DIRECTOR
AGE	51 <b>TENURE</b> 3	Years	COMMITTEES	A,R
OTHER POSITION	Exponent and Convercent [Dir]; MIT. Technology Venture Program [Adv Boa	•	and the second s	
INDEPENDENT BY PIRC	Y	NDEPENDENT BY	COMPANY	Υ
COMMENT	Independent by company, independent	t by PIRC		

JASMINE WHITBREAD				NON-EXE	CUTIVE DIRECTOR		
AGE	50	TENURE	4 Years	COMMITTEES	A,C		
OTHER POSITION	•	Trust [Governor]; ancial (now Thomso		Children International [MD]	[CE]; ex-Oxfam;		
INDEPENDENT BY PIRC	Υ		INDEPEND	ENT BY COMPANY	Υ		
COMMENT	Independent by	Independent by company, independent by PIRC.					

## **BOARD COMPOSITION**

## **BOARD COMPOSITION FOLLOWING THE EGM**

IRR		

## FTSE 100 MEAN

	Number	% of Board	Number	% of Board
Executive Director	2	18.18	2.9	26.7
Independent NED's	8	72.73	5.9	55
Connected NED's	0	0.0	0.9	8.5
Other	1	9.09	1.0	9.4

## **BOARD COMMITTEES FOLLOWING THE EGM**

## **CURRENT YEAR**

## FTSE 100 MEAN

	Number of Members	% Independent by PIRC	% Independent by Company	Number of Members	% Independent by PIRC
Whole Board	11	72.73	81.82	10.7	54.7
Audit	5	100.0	100.0	3.9	92.5
Remuneration	3	100.0	100.0	4.2	89.0
Nomination	5	80.0	100.0	5.0	81.5
CSR	5	40.0	60.0	-	-

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