

# CANADIAN NATIONAL RAILWAY COMPANY

Triodos Bespoke Service

MEETING DATE	Tue, 21 Apr 2015 8:30 am	TYPE AGM ISSUED	ATE Wed, 15 Apr 2015
MEETING LOCATION	The Peaboy Memphis, Venetian Room, Memphis, Tennessee, U.S.	149 Union Avenue,	
CURRENT INDICES	PIRC Global		<b>T</b>
SECTOR	Railroads		

#### **COMPANY OVERVIEW**

The Canadian National Railway Company is a Canadian Class I railway head-quartered in Montreal, Quebec that serves Canada and the Midwestern and Southern United States It is the largest railway in Canada, in terms of both revenue and the physical size of its rail network, and is currently Canada's only transcontinental railway company, spanning Canada from the Atlantic coast in Nova Scotia to the Pacific coast in British Columbia.

	PROPOSALS	CLIENT ADVICE	PIRC ADVICE
1.01	Elect Donald J. Carty Independent Non-Executive Director.	Withhold	For
	He is chair of a committee which is not fully independent which Triodos does not		
1.02	support.  Elect Ambassador Gordon D. Giffin	Withhold	Withhold
1.02	Non-Executive Director. Not considered independent owing to a tenure of over nine years. There are also concerns over his aggregate time commitments. There is insufficient independence on the board.	Witimola	Witimold
	He is chair of a committee which is not fully independent which Triodos does not support.		
1.03	Elect Edith E. Holiday	Withhold	Withhold
	Non-Executive Director. Not considered independent owing to a tenure of over nine years. There are also concerns over her aggregate time commitments. There is insufficient independence on the board.		
1.04	Elect V. Maureen Kempston Darkes  Non-Executive Director. Not considered independent owing to a tenure of over nine years. There are also concerns over her aggregate time commitments. There is insufficient independence on the board.	Withhold	Withhold
1.05	Elect The Hon. Denis Losier  Non-Executive Director. Not considered independent owing to a tenure of over nine years. There is insufficient independent representation on the board.  He is chair of a committee which is not fully independent which Triodos does not support.	Withhold	Withhold
1.06	Elect The Hon. Kevin G. Lynch	For	For
	Independent Non-Executive Director.	_	_
1.07	Elect Claude Mongeau Chief Executive Officer.	For	For
1.08	Elect James E. O'Connor Independent Non-Executive Director.	For	For
1.09	Elect Robert Pace Non-Executive Chairman. Not considered independent owing to a tenure of over nine years. There are also concerns over his potential aggregate time commitments. There is insufficient independent representation on the board.	Withhold	Withhold

#### 1.10 Elect Robert L. Phillips

Independent Non-Executive Director.

#### 1.11 Elect Laura Stein

Independent Non-Executive Director.

#### 2 Appoint the auditors

KPMG LLP proposed. Non-audit fees represented 30.72% of audit fees during the year under review and 36.73% on a three-year aggregate basis. This level of non-audit fees raises some concerns about the independence of the statutory auditors. In addition, the current auditor has been in place for more than ten years. There are concerns that failure to regularly rotate the audit firm can compromise the independence of the auditor. Triodos withholds on this resolution.

### 3 Advisory vote on executive compensation

The company has submitted a proposal for shareholder ratification of its executive compensation policy and practices. The voting outcome for this resolution reflects the balance of opinion on the adequacy of disclosure, the balance of performance and reward and the terms of executive employment. The compensation rating is: BDA. Due to the lack of disclosure of background information on annual targets and the use of stock options without performance conditions, Triodos opposes this resolution.

For For

For

For

Withhold Withhold

Oppose Oppose

#### SUPPORTING INFORMATION FOR RESOLUTIONS

### Proposal 3 - Advisory vote on executive compensation

**Disclosure:** B- Quantifiable performance targets attached to the annual bonus and long term equity awards are disclosed.

**Balance:** D- It is not possible to assess if the targets attached to the annual bonus are considered challenging owing to a lack of background information relating to challenges the Company faced during the year and its annual forecast for the year under review. It is noted that under the year in review all performance targets attached the annual bonus were exceeded. Part of the long-term incentive awards are in the form of stock options which have no performance criteria beyond time-based vesting and which vest 25% pa over four years. An annual payout can not be said to reflect long-term performance.

Contract: A- No serious concerns raised.

### **BOARD AND COMMITTEE COMPOSITION**

#### **BOARD CHANGES**

Non-Executive Directors, Charles Baillie and Edward Lumley are not standing for re-election and will retire from the Board at the annual meeting on April 21, 2015.

DIRECTORS NAME	GENDER	PIRC	COMPANY	BOARD	AC	RC	NC	TENURE
Donald J. Carty	М	Yes	Yes	NED	Y*	Υ	Υ	4
Ambassador Gordon D. Giffin	М	No	Yes	NED	Υ	Y*	-	13
Edith E. Holiday	F	No	Yes	NED	-	Υ	Υ	13
V. Maureen Kempston Darkes	F	No	Yes	NED	-	Υ	Υ	20
The Hon. Denis Losier	М	No	Yes	NED	Υ	Υ	Y*	20
Kevin G Lynch	М	Yes	Yes	NED	-	Υ	Υ	<1
Claude Mongeau	М	No	No	CEO	-	-	-	5
James E. O'Connor	М	Yes	Yes	NED	Υ	Υ	-	3
Robert Pace	М	No	Yes	Ch	-	Υ	Υ	20
Robert L. Phillips	М	Yes	Yes	NED	Υ	Υ	Υ	<1
Laura Stein	F	Yes	Yes	NED	Υ	Υ	-	<1
Number of Meetings				9	5	5	5	
Number of NED only Meetings				n/d				

#### **BOARD OF DIRECTORS**

DONALD J. CARTY

PIRC assesses a non-executive director's independence according to PIRC's shareholder guidelines. Comments represent PIRC's analysis based on information in the report and accounts. AC = Audit Committee, RC = Remuneration Committee, NC = Nomination Committee, C = Corporate Responsibility or Ethics Committee, \* = Committee Chairman.

AGE	68	TENURE	4 Years	COMMITTEES	A*,R,N
OTHER POSITION	Energy Inc. [D Corporation [C ex-CP Air [Pre	ir]; Virgin America h, CEO]; ex-Amer s, CEO]; ex-Dell,	a Airlines, Inc. [Ch] rican Airlines [Ch, C	esearch Now Group, I ; ex-AMR Airline Grou DEO]; ex-Barrick Golo Inc. [VCh, CFO]; ex ir]	up [Pres]; ex-AMR   Corporation [Dir];
INDEPENDENT BY PIRC	Υ		INDEPENDEN	T BY COMPANY	Υ
COMMENT	There are cond	erns over aggreg	ate time commitme	ents.	
AMBASSADOR GORDON	D. GIFFIN			NON-EXE	CUTIVE DIRECTOR
AGE	65	TENURE	13 Years	COMMITTEES	A,R*
OTHER POSITION	Financial Corp Partner]; McLa	oration [Dir]; Just	Energy Group Inc sellor]; TransAlta C	an Natural Resources [Dir]; McKenna, Lor Corporation [Ch]; ex-A	ng & Aldridge [Snr
INDEPENDENT BY PIRC	N		INDEPENDEN'	T BY COMPANY	Υ
COMMENT		I independent owi gate time commitr	•	er nine years. There	are also concerns

NON-EXECUTIVE DIRECTOR

EDITH E. HOLIDAY		NON-EX	ECUTIVE DIRECTOR
AGE	63 TENURE	13 Years COMMITTEES	R,N
OTHER POSITION	Metals [Dir]; United States	of Mutual Funds [Dir]; Hess Corporation [Dir Treasury Department [Dir, Trustee]; White N The White House [Secretary]; ex-H.J. Heir	Tountains Insurance
INDEPENDENT BY PIRC	N	INDEPENDENT BY COMPANY	Υ
COMMENT	Not considered independent over her potential aggregate	t owing to a tenure of over nine years. Ther time commitments.	e are also concerns
V. MAUREEN KEMPSTON	DARKES	NON-EX	ECUTIVE DIRECTOR
AGE	66 TENURE	20 Years <b>COMMITTEES</b>	R,N
OTHER POSITION	Oil Co. Ltd. [Dir]; Schluml Motors Corporation [Group	pokfield Asset Management Inc. [Dir]; Enbruserger Limited [Dir]; ex-Falconbridge Limited VP, Reg Pres]; ex-General Motors of Canda Inc. [Dir]; ex-Thomson Corporation [Dir	ed [Dir]; ex-General nada Limited [Pres,
INDEPENDENT BY PIRC	N	INDEPENDENT BY COMPANY	Υ
COMMENT	Not considered independent over her potential aggregate	t owing to a tenure of over nine years. Ther time commitments.	e are also concerns
THE HON. DENIS LOSIER		NON-EX	ECUTIVE DIRECTOR
AGE	62 <b>TENURE</b>	20 Years <b>COMMITTEES</b>	A,R,N*
OTHER POSITION	Retail Properties Ltd [Dir];	nbridge Gas New Brunswick [Dir]; Invest Nex-Assumption Life [Pres, CEO]; ex-Canac Dir]; ex-New Brunswick Business Counc	dian Blood Services
INDEPENDENT BY PIRC	N	INDEPENDENT BY COMPANY	Υ
COMMENT	Not considered independent	t owing to a tenure of over nine years.	
KEVIN G LYNCH		NON-EX	ECUTIVE DIRECTOR
AGE	64 TENURE	<1 Years COMMITTEES	R,N
OTHER POSITION	BMO Financial Group [VCh] of Canada	; CNOOC [Dir]; Empire Company Limited [	Dir]; ex- Government
INDEPENDENT BY PIRC	Υ	INDEPENDENT BY COMPANY	Υ
CLAUDE MONGEAU			CHIEF EXECUTIVE
AGE	53 TENURE	5 Years <b>COMMITTEES</b>	None
OTHER POSITION		ada [Ch]; SNC-Lavalin Group Inc. [Dir]; Toro [Consultant]; ex-Imasco Inc. [Exec]; ex-No	
INDEPENDENT BY PIRC	N	INDEPENDENT BY COMPANY	N
COMMENT	President & Chief Executive	e. Former Chief Financial Officer.	
		NOV EV	
JAMES E. O'CONNOR		NON-EX	ECUTIVE DIRECTOR
JAMES E. O'CONNOR  AGE	65 <b>TENURE</b>	3 Years COMMITTEES	A,R
			A,R

ROBERT PACE				CHAIRMAN	N (NON EXECUTIVE)
AGE	60	TENURE	20 Years	COMMITTEES	R,N
OTHER POSITION	Walter Gordon	Foundation [Ch	]; ex-Asia Pacific	nc [Dir]; The Pace ( Foundation [Dir];; e One [Dir]; ex-Overlar	ex-Atlantic Canada
INDEPENDENT BY PIRC	N		INDEPENDENT	BY COMPANY	Υ
COMMENT	Not considered in over his potential		•	er nine years. There	e are also concerns
ROBERT I PHILLIPS				NON EVE	CLITIVE DIRECTOR

ROBERT L. PHILLIPS				NON-EXE	CUTIVE DIRECTOR
AGE	64	TENURE	<1 Years	COMMITTEES	A,R,N
OTHER POSITION	Corporation [Clean Canadian Ca	n]; R.L. Phillips II Chamber of Com NetMedia Corpo c-Capital Power (	MacDonald Dettwiler nvestments Inc. [Presented procedure of the control of the co	s]; West Fraser Timerta Economic Deve or Columbia Railway Dreco EnergyServio	aber Co. Ltd [SID]; belopment Authority of Company Limited ces Limited [CEO];
INDEPENDENT BY PIRC	Υ		INDEPENDENT	BY COMPANY	Υ
COMMENT	There are conc	erns over his pot	ential aggregate time	commitments.	

LAURA STEIN				NON-EXE	CUTIVE DIRECTOR
AGE	53	TENURE	<1 Years	COMMITTEES	A,R
OTHER POSITION		sources Inc [Dir]; Th SVP, Counsel]; ex-Nas			el]; ex- H.J. Heinz
INDEPENDENT BY PIRC	Υ		INDEPENDENT	BY COMPANY	Υ

# **BOARD COMPOSITION**

# **BOARD COMPOSITION FOLLOWING THE AGM**

	Number	% of Board
Executive Director	1	9.09
Independent NED's	5	45.45
Connected NED's	5	45.45
Other	0	0.0

## **BOARD COMMITTEES FOLLOWING THE AGM**

	Number of Members	% Independent by PIRC	% Independent by Company
Whole Board	11	45.45	90.91
Audit	6	66.67	100.0
Remuneration	10	50.0	100.0
Nomination	7	42.86	100.0

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Researcher: Rasheed Rambaran Email: pircresearch@pirc.co.uk

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Pensions & Investment Research Consultants Limited 6th Floor 9 Prescot Street London E1 8AZ

> Tel: 020 7247 2323 Fax: 020 7247 2457 http://www.pirc.co.uk

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