PROPOSALS

1 **Receive the Annual Report**
Strategic report meets guidelines. Adequate employment and environmental policies are in place and relevant, up-to-date, quantified, environmental reporting is disclosed. The Company also disclosed the proportion of women on the Board, in Executive Management positions and within the whole organisation.
Triodos supports this resolution.

2 **Approve the Remuneration Report**
Overall disclosure is satisfactory. However, share incentive awards granted during the year under review are not disclosed in the 2017 annual report, although they are disclosed in the previous year’s annual report. It is recommended that awards granted are disclosed in the annual report for the relevant year. The change in the CEO’s salary is in line with the rest of the Company, as the CEO’s salary rose by 2% while average employee pay increased by 5.9%. The balance of CEO realized pay with financial performance is considered acceptable as the change in CEO total pay over five years is commensurate with the change in TSR over the same period. Total variable pay for the year under review is not excessive, amounting to 161.3% of salary. The ratio of CEO pay compared to average employee pay is not acceptable at 115:1.
Rating: BC.
Triodos abstains this resolution.

3 **Approve the Dividend**
A final dividend of 69.75 pence per share is proposed, which brings the total dividend for the year under review to 101.15 pence per share. This payment is covered by earnings.

4 **Elect Richard Gillingwater**
Newly appointed independent Non-Executive Director.

5 **Re-elect David Atkins**
Independent Non-Executive Director.

6 **Re-elect Alison Brittain**
Chief Executive Officer. 12 months rolling contract.

7 **Re-elect Nicholas Cadbury**
Group Finance Director. 12 months rolling contract.

8 **Re-elect Adam Crozier**
Incumbent Chairman. Independent upon appointment.

9 **Re-elect Chris Kennedy**
Independent Non-Executive Director.

10 **Re-elect Deanna Oppenheimer**
Independent Non-Executive Director.

11 **Re-elect Louise Smalley**
Group Human Resources Director. 12 months rolling contract.

12 **Re-elect Susan Taylor Martin**
Independent Non-Executive Director.
13 **Re-appoint the Auditors, Deloitte LLP**
Deloitte proposed. Non-audit fees represented 20.00% of audit fees during the year under review and 11.54% on a three-year aggregate basis. This level of non-audit fees does not raise serious concerns about the independence of the statutory auditor.

For

14 **Allow the Board to Determine the Auditor’s Remuneration**
Standard proposal.

For

15 **Approve Political Donations**
The proposed authority is subject to an overall aggregate limit on political donations and expenditure of £25,000. The Company did not make any political donations or incur any political expenditure and has no intention either now or in the future of doing so.
Triodos considers political donations as an inappropriate use of shareholder funds.

Oppose

16 **Issue Shares with Pre-emption Rights**
The authority is limited to one third of the Company’s issued share capital. This cap can increase to two-thirds of the issued share capital if shares are issued in connection with an offer by way of a rights issue. All directors are standing for annual re-election. This resolution is in line with normal market practice and expires at the next AGM.
Triodos supports this resolution.

For

17* **Issue Shares for Cash**
Authority is limited to 5% of the Company’s issued share capital and will expire at the next AGM.
Triodos supports this resolution.

For

18* **Issue Shares for Cash for the Purpose of Financing an Acquisition or Other Capital Investment**
The Board is seeking approval to issue up to an additional 5% of the Company’s issued share capital for cash for use only in connection with an acquisition or a specified capital investment. Such a proposal is not supported as it is considered that the 5% limit sought under the general authority above is sufficient. Best practice would be to seek a specific authority from shareholders in relation to a specific transactions if such situation arises. As this is not the case, Triodos opposes this resolution.

Oppose

19* **Authorise Share Repurchase**
The authority is limited to 10% of the Company’s issued share capital and will expire at the next AGM.
Triodos supports this resolution.

For

20* **Meeting Notification-related Proposal**
Proposal to call general meetings on 14 days notice. All companies should aim to provide at least 20 working days notice for general meetings in order to give shareholders sufficient time to consider what are often complex issues. Although the proposed change is permissible by the Companies Act, Triodos does not support this resolution.

Oppose

* = Special resolution

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**SUPPORTING INFORMATION FOR RESOLUTIONS**

**Proposal 5 - Re-elect David Atkins**
A remuneration committee member who is an executive director elsewhere is considered likely to be a beneficiary of a defective remuneration scheme, as well as less likely in general to wish to see a reduction in executive remuneration. There is a perceived conflict as these individuals have a personal interest in maintaining the status quo in pay setting and pay levels in companies.

**Proposal 18 - Issue Shares for Cash for the Purpose of Financing an Acquisition or Other Capital Investment**
The Company has stated that this additional authority will only be used to fund one or more acquisitions or specified capital investments, in line with the Pre-Emption Group Guidelines. This recommendation is not supported by PIRC.

**Proposal 20 - Meeting Notification-related Proposal**
The proposed resolution reflects the implementation of the EU Shareholder Rights Directive into English law, which took place on 3 August 2009 as implemented by the company in its Articles of Association. Under the regulations, the minimum notice period for general meetings (other than Annual General Meetings) will increase to 21 days unless
shareholders agree on a shorter notice period, in which case it may be 14 days. Shareholder approval is sought to call general meetings on 14 clear days notice.